

30TH ANNUAL NORTH AMERICAN SAND SOCCER CHAMPIONSHIPS JUNE 7-9, 2024



Hosted by the Hampton Roads Soccer Council

For more information contact
Lauren Bland - Lauren@Soccercomplex.org
Nicole Campbell - Amber Giancola
Bobby Mathieson - Marc Michals
www.sandsoccer.com | (757) 368-4600





NASSC BY THE NUMBERS

The world's largest sand soccer festival benefits the Hampton Roads Soccer Complex.

Hosted by: Hampton Roads Soccer Council (5013c non-profit organization)

Event Stats

- 3 day event
- 100,000+ festival attendance
- 10,000+ athletes
- 800+ sports teams (pro, youth, adult)
- 64 sand soccer fields
- 2,000 matches played
- 1.5 million media impressions
- \$15 million in economic impact

Demographics

- 70% have a household income above \$100k+
- 70% youth teams, 30% adult teams
- 58% males, 30% females, 12% coed teams
- Top states: VA, NC, MD, SC, OH, PA

Fun Facts

- U.S. Mens's and Women's National Beach Soccer Team coaches attend annually
- 30th anniversary in 2024



Annual Media Stats

Website:

- Unique visitors: 87,362
- Sessions: 213,946
- Total Page views: 747,259
- Avg. Session Duration: 2:31

Facebook:

- Impressions: 481,293
- Interactions: 10,332
- Total followers: 8,305

Instagram:

- Impressions: 485,211
- Interactions: 22,954
- Followers: 4,626

Media Coverage

- Beach Soccer Worldwide, International
- Coastal Virginia Magazine, National
- SportsTravelMagazine.com, National
- Sports Virginia
- Virginian Pilot, Hampton Roads
- VYSA, National
- WAVY - Channel 10, Hampton Roads
- WTKR - Channel 3, Hampton Roads
- WVEC - Channel 13, Hampton Roads

NASSC has an ever-expanding social media & online presence. We have a dedicated and experienced marketing team that will highlight your company.

#NASSC





SAND DOLLARS AT WORK

NASSC has raised over \$6 million to develop and enhance the Hampton Roads Soccer Complex.

The Complex

- Hampton Roads Soccer Complex opened in 1997
- Located in Virginia Beach
- 26 soccer fields (2 Turf fields)
- 75-acre complex
- 750,000+ attendance (annual)
- 20+ tournaments (annual)
- Affiliate soccer clubs: Beach FC, OTSL, SEVWSA, and Virginia Rush (over 8,000 families total)
- Sports hosted: soccer, flag football, lacrosse, field hockey, kickball and more

Tournament Host

- Your host for the NASSC is the Hampton Roads Soccer Council (HRSC). HRSC is a 501c3 non-profit organization that operates and manages the Hampton Roads Soccer Complex in Virginia Beach.
- Our NASSC sponsors have helped HRSC build two turf fields with lights, renovate grass fields, add fencing and netting around the complex, purchase equipment and build an equipment storage building.
- Join the NASSC Family as a sponsor and help us continue to make a positive impact in the Hampton Roads Community!



Thank You To Our 2023 Sponsors

FERGUSON
★ 2023 NORTH AMERICAN ★
SAND SOCCER CHAMPIONSHIPS

Atlantic Union Bank

EVENT PARTNERS



PREMIER SPONSORS



GOLD SPONSORS



SILVER SPONSORS



BRONZE SPONSORS



STAT, MAT, FIELD & BANNER SPONSORS

Electronic Systems, Inc. • WPL • All-Pro Tactical • Divaris Real Estate
Murphy's Irish Pub • Wave Church • Morningstar Marinas • Hasty Awards

HRSC AFFILIATE SOCCER CLUBS



In addition to our sponsors, we also had the following vendors on site:

- All Pro Tactical
- Apex
- AutoBell
- Bomber Eyewear
- Coastal Edge
- Hang 10 Drips
- Infinity PAX
- JoyIn
- Knockerball
- Lionsbridge FC
- Nirvana BodyWorks + Mobility
- Onie Tonie
- Paramount Builders
- Tesla
- The Adventure Park
- The Good Feet Store
- U.S. Army
- U.S. Coast Guard
- U.S. Marines
- VB United



PARTNERSHIP OPPORTUNITIES

PRESENTING SPONSOR



What our sponsors are saying:

“We are committed to giving back to the communities in which we live and work which is why we are proud to sponsor the North American Sand Soccer Championships. Many of our associates, vendor partners and our customers are soccer enthusiasts so a partnership with the Hampton Roads Soccer Council is a natural fit for us. Our sponsorship has provided us with a unique opportunity to give back to the community while strengthening our partnerships both on and off the field.”

PACKAGES

PREMIER SPONSOR - Starting at \$7,500

Base Items:

- Company logo on NASSC official apparel
- Company logo and link on NASSC website
- Company logo and link on electronic marketing (15,000+ subscribers)
- Company advertisement/video on LED scoreboard in stadium
- (2) Sponsor-provided banners in stadium (avg. attendance: 3,000 per hour)
- (10) Sponsor provided banners along Boardwalk (100,000+ attendance)
- Premier vendor booth location near stadium on boardwalk in Vendor Village
- Opportunity to provide professional teams/players with corporate swag
- 30-second company script announced in stadium
- (15) Drink tickets and access to the beer garden at the stadium
- (2) Full-page ads in the program (10,000+ digital, 750 printed copies)
- Complimentary team in NASSC
- Customized social media opportunities

Additional Customizable Opportunities:

- Live stream event broadcasting logo / message integration
- Company logo and link on tournament mobile app scoring and schedule page
- Push notifications sent out to attendees leading up to / during the event
- Opportunity to have an in-game promotion for your company during a U.S. Open Game
- Opportunity to speak before: U.S. Open, Semi-Final or Championship Matches (Mens & Womens)
- VIP meet and greet w/ a professional team
- Open to customized requests

GOLD SPONSOR - \$5,000

- Company logo on NASSC official apparel
- Company logo and link on NASSC website
- Company logo and link on electronic marketing (15,000+ subscribers)
- Company advertisement/video on LED scoreboard in stadium
- (1) Sponsor-provided banner in stadium (avg. attendance: 3,000 per hour)
- (4) Sponsor provided banners along Boardwalk (100,000+ attendance)
- Vendor booth in prominent location along boardwalk in Vendor Village
- 30-second company script announced in stadium and along Boardwalk
- (1) Full-page ad in the program (10,000+ digital and 750 printed copies)
- Complimentary team in NASSC (U.S. Open not available)
- Customized social media opportunities
- (10) Drink tickets and access to the beer garden at the stadium



SILVER SPONSOR - \$3,000

- Company logo on NASSC official apparel
- Company logo and link on NASSC website
- (3) Sponsor provided banners along Boardwalk (100,000+ attendance)
- 15-second company script announced in stadium and along Boardwalk
- ¾ Page ad in the program (10,000+ digital and 750 printed copies)
- Complimentary team in NASSC (U.S. Open not available)
- (6) Drink tickets and access to the beer garden at the stadium

BRONZE SPONSOR - \$1,500

- Company logo on NASSC official apparel
- Company logo and link on NASSC website
- (2) Sponsor provided banners along Boardwalk (100,000+ attendance)
- ½ Page ad in the program (10,000+ digital and 750 printed copies)
- (4) Drink tickets and access to the beer garden at the stadium





PARTNERSHIP OPPORTUNITIES

A LA CARTE OPTIONS

KID'S CLINIC SPONSOR - \$2,500 (1 available)

- Friday, June 7 – estimated 6pm-8pm with an audience of 500
- Opportunity to speak to attendees for 3 minutes
- Opportunity to give out items to participants
- Logo on kids clinic marketing materials (flyers, etc.)
- Company logo and link on NASSC website
- (2) Sponsor provided banners along Boardwalk (100,000+ attendance)
- Social media promotion
- Vendor Booth included during tournament
- ½ Page ad in the program (10,000+ digital and 750 printed copies)
- (4) Drink tickets and access to beer garden at stadium

STAT MAT SPONSOR - \$1,000 (2 available)

- Company name on NASSC official apparel
- Company logo on up to 85 tournament schedule boards
- ¼ Page ad in program (10,000+ digital and 750 printed copies)
- (1) Sponsor-provided banner along Virginia Beach Boardwalk
- (4) Drink tickets and access to beer garden at stadium

FIELD SPONSOR - \$500

- Company name on NASSC official apparel
- Company logo and link on NASSC website
- ¼ Page ad in program (10,000+ digital and 750 printed copies)
- (1) Sponsor-provided banner along Virginia Beach Boardwalk
- (2) Drink tickets and access to beer garden at stadium

BANNER ADD-ON - \$300 or \$1,000

- (1) Sponsor-provided banner near designated age group soccer fields
- \$300 for each banner or 4 for \$1,000



VENDOR

ON-SITE VENDOR OPPORTUNITIES

STADIUM VENDOR - \$2,000

- 10'x20' vendor booth set up in Vendor Village near Pro Stadium
- Open to: food, marketing or product sales vendors

BOARDWALK VENDOR - \$1,500

- 10'x20' vendor booth set up along boardwalk
- Open to: food, marketing or product sales vendors

*Upgrade to Bronze Sponsor for \$750 savings

HOW OUR PARTNERS INTERACT

- Giving out promotional items
- Sampling
- Selling their products
- Handing out coupons
- Doing demonstrations
- Launching new products



SCAN HERE TO
LEARN MORE ON
OUR WEBSITE

OR CLICK HERE
TO CHECK OUT OUR
SPONSOR VIDEO





PARTNERSHIP AGREEMENT

Company Name: _____

Contact Name: _____ Contact Title: _____

Email Address: _____ Phone Number: _____

Website: _____ Facebook: _____

Instagram: _____ LinkedIn: _____

PARTNERSHIP SPONSOR PACKAGES

PREMIER: \$7,500+

GOLD: \$5,000

SILVER: \$3,000

BRONZE: \$1,500

A LA CART SPONSOR OPTIONS

KIDS' CLINIC: \$2,500

FIELD SPONSOR: \$500

BOARDWALK VENDOR: \$1,500

STAT MAT: \$1,000

BANNER ADD-ON (1): \$300

STADIUM VENDOR: \$2,000

BANNER ADD-ON (4): \$1,000

VENDOR BRONZE/SILVER
ADD-ON: \$750

*additional paperwork required for all on-site vendor displays

VENDORS

PAYMENT METHOD: Payments \$2,500 and above are accepted by check or bank transfer only.

Check Enclosed

VISA

Mastercard

Discover

AMEX

Name on Card: _____

Card #: _____ Exp: _____ CVN: _____

Billing Address: _____

Signature (authorizing payment): _____

Make checks payable to Hampton Roads Soccer Council, 2276 Recreation Drive, Virginia Beach, 23456.